

## Quarterly Statistical Release

September 2018 N° 74

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# Trends in the European Investment Fund Industry in the Second Quarter of 2018

This report was prepared by Bernard Delbecque and Thomas Tilley

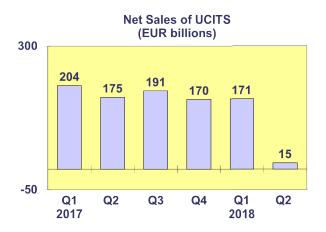
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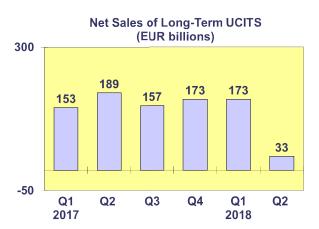
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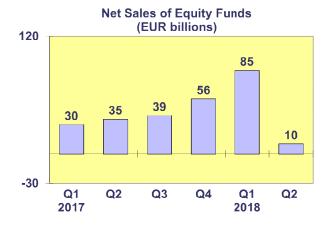
#### Trends in the UCITS Market Net Sales by Investment Type

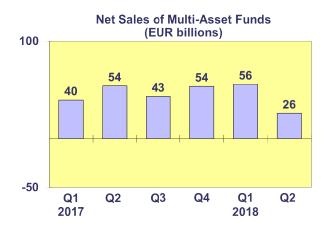
UCITS recorded net inflows of EUR 15 billion during Q2 2018, compared to EUR 171 billion in the first quarter of 2018. In the first half of 2018, UCITS funds attracted EUR 186 billion in net new money, compared to EUR 379 billion in first 6 months of 2017.

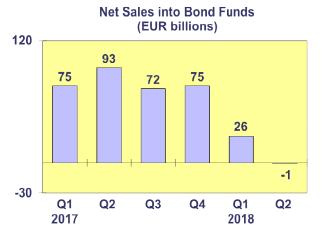
Long-term UCITS recorded net sales of EUR 33 billion in Q2 2018, down from EUR 173 billion in Q1 2018. Net sales of equity funds amounted to EUR 10 billion, compared to EUR 85 billion in Q1 2018. Net sales of multi-asset funds decreased from EUR 56 billion in the first quarter of 2018 to EUR 26 billion in Q2 2018. Bond funds shifted from net inflows of EUR 26 billion in Q1 to net outflows of EUR 1 billion in Q2 2018. Net sales of money market fund recorded net outflows of EUR 18 billion in Q2 2018, compared to net outflows of 2 billion in Q1 2018.

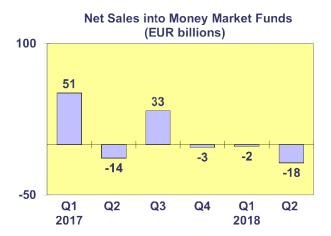












EFAMA Quarterly Statistical Release N°74 (Second quarter of 2018)

# Trends in the UCITS Market Net Sales by Country of Domiciliation and Investment Type

Fourteen countries registered net inflows into UCITS in the second quarter of 2018, with seven countries recording net inflows above EUR 1 billion.

The largest net inflows into UCITS were recorded in Ireland (EUR 17 billion), mainly due to strong inflows into equity funds. Luxembourg took second place (EUR 5 billion), with inflows into equity funds as well as multi-asset funds. Spain registered net sales of EUR 3 billion, followed by Sweden (EUR 2 billion) and Norway (EUR 2 billion). The largest net outflows in Q2 2018 were recorded in France (EUR 9 billion), primarily due to withdrawals from money market funds.

So far in 2018, equity funds and multi-asset funds have attracted largest levels of net sales, EUR 96 billion and EUR 82 billion, respectively.

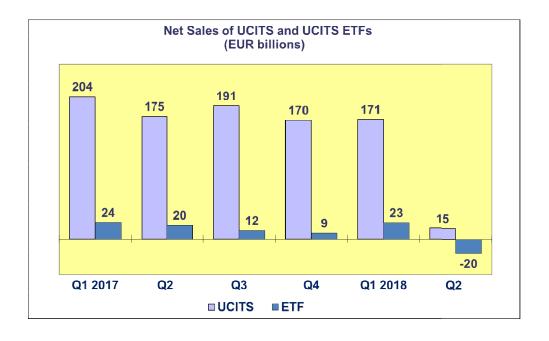
	Equit	ty	Bon	d	Multi-A	sset	Money N	/larket	Othe	r		
Members	Fund	ls	Fund	ls	Fund	ls	Fund	ds	Fund	Is	Tot	al
	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD						
Austria	8	-162	-763	-1,030	453	1,154	-1	-3	-138	-236	-441	-2
Bulgaria	-1	3	1	1	9	23	1	-1	0	0	9	:
Croatia	1	-6	26	161	0	2	-24	-151	0	10	3	
Cyprus	-1	16	2	0	-1	1	0	0	0	0	0	•
Czech Republic	60	134	-118	-227	183	420	85	97	25	57	235	48
Denmark	-1,519	1,620	2,686	2,276	425	1,134	-2	-2	-6	14	1,584	5,04
Finland	-1	544	-75	-301	28	128	-78	-12	-3	10	-129	36
France	-3,900	6,300	8,100	11,900	1,200	1,000	-12,500	7,100	-1,400	-1,900	-8,500	24,40
Germany	-1,462	-1,003	-240	-173	3,031	7,481	-228	-32	-94	17	1,007	6,29
Greece	-1	29	9	-6	3	10	-64	20	-21	-21	-72	;
Hungary	4	-1	-30	-40	7	36	0	0	-29	-38	-47	-4
lreland	11,903	28,883	-2,670	7,535	3,599	6,440	2,697	-2,731	1,466	5,285	16,995	45,41
ltaly	209	43	-1,746	-2,646	2,167	7,055	-451	-745	-1,186	-1,711	-1,007	1,99
Liechtenstein	-51	-127	-127	-50	-37	82	216	291	26	-17	27	18
Luxembourg	9,422	52,368	-9,981	-3,270	11,437	45,232	-7,063	-25,181	1,181	3,724	4,996	72,87
Malta	12	13	-9	31	11	10	-3	-7	6	13	17	(
Netherlands	90	-508	-2,210	-2,299	-35	15	0	0	0	2	-2,155	-2,79
Norw ay	-189	119	2,286	2,166	122	111	-86	-116	74	72	2,207	2,3
Poland	-62	-204	-36	3	-15	-67	213	1,248	-20	-46	79	93
Portugal	5	22	9	104	125	256	5	-3	-236	-201	-92	17
Romania	0	4	-166	-307	7	15	5	8	-81	-111	-235	-39
Slovakia	2	17	-50	-90	89	208	-12	-13	0	0	29	12
Slovenia	-11	23	-4	-12	12	12	3	5	0	0	-1	2
Spain	3,372	10,955	15	-240	433	3,077	-292	-797	-372	252	3,156	13,24
Sw eden	433	571	799	929	309	492	812	1,142	-17	-108	2,335	3,02
Sw itzerland	-3,175	-988	537	5,700	1,069	2,755	-939	-606	0	0	-2,507	6,86
Turkey	29	100	-476	-280	-133	-9	-167	-91	-28	106	-776	-17
United Kingdom	-5,092	-3,231	3,273	5,308	1,497	4,710	-202	667	-929	-1,607	-1,454	5,84
Total	10,085	95,536	-958	25,141	25,994	81,782	-18,074	-19,912	-1,783	3,566	15,265	

### **Trends in the UCITS Market** Net Sales and Net Assets of ETF by Country of Domiciliation

Net sales of UCITS ETF registered net outflows of EUR 20 billion in Q2 2018, compared to net inflows of EUR 23 billion in the first quarter of 2018. UCITS ETF attracted net sales of EUR 3 billion so far this year.

UCITS ETF domiciled in Ireland registered the largest net inflows during the quarter (EUR 5.7 billion). The largest net outflows were seen in France (EUR 23.6 billion). Looking at cumulative year-to-date net sales, Luxembourg has so far attracted the largest net inflows (EUR 23 billion), whereas France has experienced the largest net outflows (EUR 37 billion).

	Net Assets		Net Sa	ales		
	end Q2 2018	Q2	2018	YTD		
	ETF	UCITS	UCITS ETF (2)	UCITS	UCITS ETF (2	
Belgium	1,462	n.a.	n.a.	n.a.	n.a.	
Bulgaria	16	9	0	25	1	
Finland	255	-129		368		
France	46,523	-8,500	-23,604	24,400	-37,145	
Germany	53,359	1,007	-2,364	6,290	-745	
Greece	13	-72		32	0	
Ireland	375,291	16,995	5,726	45,413	18,100	
Luxembourg	167,764	4,996	604	72,873	23,008	
Netherlands	1,433	-2,155	-131.0	-2,790	43	
Romania	1	-235		-391	0	
Spain	331	3,156	-14	13,247	-16	
Sw eden	2,909	2,335	-12	3,026	22	
Sw itzerland	4,037	-2,507	-146	6,860	163	
Turkey	28	-776	-1	-174	-2	
Total	653,421	14,124	-19,942	169,179	3,428	



# Trends in the UCITS Market Net Assets and Number of Funds by Investment Type

UCITS net assets increased by 1.5% in Q2 2018 to reach EUR 9,824 billion. Since the end of 2017, net assets of UCITS have increased 1%.

Net assets of equity funds increased by 4.1% to reach EUR 3,833 billion. Multi-asset funds and other funds both grew 0.9% to reach EUR 1,819 billion and EUR 371 billion, respectively. Bond funds, money market funds and guaranteed funds, experienced net asset decreases of 0.6%, 0.4% and 13.2%, respectively.

The number of UCITS funds increased from 32,355 at end Q1 2018 to 32,733 at end Q2 2018.

LICITS to make	End Q	2 2018	Change from	n end Q1 2018	Change from end Q4 2017	
UCITS types	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	3,833	39%	4.1%	150	2.5%	93
Multi-Asset	1,819	19%	0.9%	16	3.2%	56
Bond	2,613	27%	-0.6%	-16	-0.5%	-14
Money Market	1,179	12%	-0.4%	-4	-0.9%	-11
Guaranteed / protected	8	0.1%	-13.2%	-1.2	-22.8%	-2
Other	371	4%	0.9%	3	-7.0%	-28
Total of which:	9,824	100%	1.5%	148	1.0%	93
Exchange-traded funds	653	7%	3.3%	21	6.5%	40

HOITO to an a	End Q2 2018		Change from	end Q1 2018	Change from end Q4 201	
UCITS types	No.	Share	in % <sup>(1)</sup>	No.	in % <sup>(2)</sup>	No.
Equity	12,822	39%	1.6%	201	2.9%	359
Multi-Asset	8,722	27%	1.7%	143	4.1%	345
Bond	7,488	23%	0.5%	38	1.3%	99
Money Market	779	2%	0.8%	6	-0.9%	-7
Guaranteed / protected	277	1%	-4.5%	-13	-13.4%	-43
Other	2,645	8%	0.1%	3	-1.7%	-46
Total of which:	32,733	100%	1.2%	378	2.2%	707
Exchange-traded funds	1,611	5%	1.4%	23	6.6%	100

# Trends in the UCITS Market Net Assets by Country of Domiciliation

Sixteen domiciles recorded net asset growth in Q2 2018, with net assets of UCITS reaching EUR 9,824 billion.

Among the major domiciles, the United Kingdom recorded the largest net asset growth (3.3%), followed by Ireland (2.9%), Germany (2.2%) and Luxembourg (2.0%).

Net asset growth was also seen in all Nordic countries, with the largest net asset increase in Sweden (4.0%), followed by Denmark (2.8%), Norway (2.4%) and Finland (0.8%). In Southern Europe, the largest net asset growth was recorded in Cyprus (13.6%), followed by Malta (2.4%) and Spain (1.9%). In Central and Eastern Europe, increases in net assets were recorded in Slovenia (2.9%), Bulgaria (2.7%) and Croatia (1.5%).

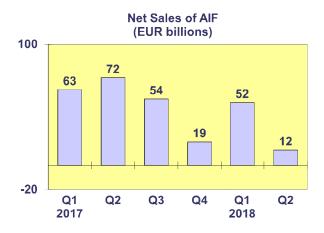
Manahana	End Q2	2018	End Q	1 2018	End Q	4 2017
Members	EUR m n	Share	EURmn	% chg <sup>(1)</sup>	EUR m n	% chg <sup>(</sup>
Austria	80,983	0.8%	81,096	-0.1%	82,228	-1.5%
Belgium (3)	128,851	1.3%	126,733	1.7%	120,462	7.0%
Bulgaria	665	0.0%	647	2.7%	645	3.0%
Croatia	2,515	0.0%	2,479	1.5%	2,487	1.2%
Cyprus	201	0.0%	177	13.6%	167	20.4%
Czech Republic	10,752	0.1%	10,883	-1.2%	10,746	0.1%
Denmark	128,337	1.3%	124,861	2.8%	129,153	-0.6%
Finland	102,143	1.0%	101,330	0.8%	102,932	-0.8%
France	859,665	8.8%	879,690	-2.3%	873,868	-1.6%
Germany	376,825	3.8%	368,637	2.2%	371,779	1.49
Greece	4,937	0.1%	4,948	-0.2%	4,928	0.29
Hungary	1,440	0.0%	1,566	-8.1%	1,579	-8.8%
Ireland	1,876,854	19.1%	1,824,529	2.9%	1,830,519	2.5%
ltaly	252,269	2.6%	255,543	-1.3%	255,784	-1.4%
Liechtenstein	28,833	0.3%	27,900	3.3%	28,132	2.5%
Luxembourg	3,541,974	36.1%	3,473,243	2.0%	3,486,445	1.6%
Malta	2,779	0.0%	2,714	2.4%	2,714	2.4%
Netherlands	33,873	0.3%	34,978	-3.2%	37,153	-8.8%
Norw ay	121,694	1.2%	118,891	2.4%	115,682	5.2%
Poland	25,741	0.3%	26,162	-1.6%	25,847	-0.4%
Portugal	8,939	0.1%	8,992	-0.6%	8,827	1.3%
Romania	4,492	0.0%	4,740	-5.2%	4,874	-7.8%
Slovakia	4,960	0.1%	4,960	-0.02%	4,926	0.7%
Slovenia	2,686	0.0%	2,610	2.9%	2,657	1.1%
Spain	237,011	2.4%	232,562	1.9%	225,419	5.1%
Sw eden	315,479	3.2%	303,280	4.0%	312,505	1.0%
Sw itzerland	427,963	4.4%	448,338	-4.5%	451,486	-5.2%
Turkey	9,764	0.1%	11,089	-11.9%	10,994	-11.2%
United Kingdom	1,230,962	12.5%	1,191,667	3.3%	1,225,854	0.4%
All Funds	9,823,585	100%	9,675,245	1.5%	9,730,792	1.0%

(1) End Q2 2018 net assets compared to end Q12018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Belgian data for Q12018 and Q2 2018 is estimated.

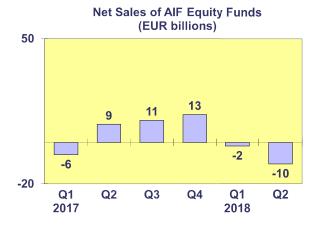
#### Trends in the AIF Market Net Sales by Investment Type

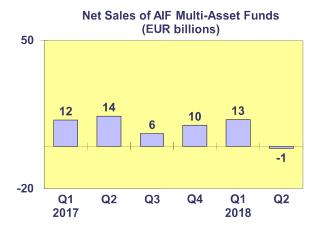
AIFs recorded net inflows of EUR 12 billion in Q2 2018, down from EUR 52 billion in Q1. So far in 2018, AIFs have garnered net sales of EUR 64 billion, compared to EUR 135 billion in the first half of 2017.

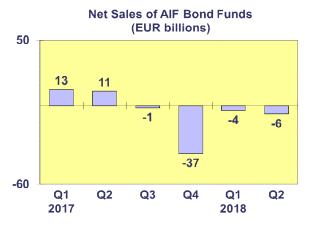
Long-term AIFs recorded net sales of EUR 14 billion, down from EUR 53 billion in Q1 2018. Equity funds registered net outflows of EUR 10 billion in the second quarter of 2018, compared to net outflows of EUR 2 billion in Q1. Net sales of multi-asset funds reversed in Q2, from inflows of EUR 13 billion in Q1 to outflows of EUR 1 billion. Net outflows of bond funds amounted to EUR 6 billion at the end of the quarter, compared to EUR 4 billion in the previous quarter. Net sales of other funds decreased from EUR 37 billion in Q1 2018 to EUR 21 billion in Q2.













## Trends in the AIF Market Net Sales by Country of Domiciliation and Investment Type

Fifteen countries experienced net inflows into AIFs in Q2 2018, with three countries recording net inflows higher than EUR 1 billion.

Net inflows above EUR 1 billion were registered in Germany (EUR 15.0 billion), Luxembourg (EUR 9.7 billion and Ireland (EUR 9.6 billion).

The largest net outflows during the quarter were registered in France (EUR 11.3 billion), followed by the Netherlands (EUR 5.6 billion) and the United Kingdom (EUR 5.4 billion).

Other funds and real estate funds were the only types of AIF to register net inflows this quarter, EUR 21 billion and EUR 11 billion, respectively.

	Equ	•	Bor		Multi-A		Money N		Real E		Oth		_	
Members	Fun		Fun		Fund		Fund		Fun		Fun		То	
	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	YTD	Q2 2018	Y
Austria	-21	323	-101	283	475	452	0	0	234	367	14	11	601	1,4
Cyprus	-1	0	0	0	51	67	0	0	2	973	106	143	158	1,1
zech Republic	0	0	_	0	0	0	0	0	54	51	0	0	54	•,
Denmark	-1.104	-2.063	-600	-1.639	-211	-224	0	1	273	273	226	-46	-1.417	-3.6
inland	0	-158	-99	-227	22	104	0	-59	0	0	198	365	121	0,0
rance	-1.900	200	-6.400	-800	-1.900	-6.600	-800	-2.800	0	0	-300	-1.000	-11.300	-11.0
Germany	-1,308	1,849	2,945	4,627	6,713	19,436	0	0	2,462	5,702	4,206	10,082	15,018	41,6
lungary	11	52	-200	-257	58	247	89	-22	249	495	41	65	248	
eland (2)	0	0	0	0	0	0	-109	137	90	818	9,652	34,201	9,633	35,
aly (3)	0	0	0	0	0	-61	0	0	0	0	15	-6	15	
iechtenstein	-30	-141	2	-9	99	252	0	0	17	26	123	247	210	;
uxembourg	-606	-1,743	-311	754	145	3,307	-584	-665	6,608	9,332	4,494	7,486	9,746	18,
<i>l</i> alta	68	207	-43	-47	4	5	0	0	0	13	117	256	145	
letherlands	-5,204	-11,041	-896	-10,644	-84	-617	0	0	599	1,496	-62	1,877	-5,647	-18,
Poland	-47	-53	-117	115	7	62	69	322	-10	3	-145	-190	-243	
Portugal	0	0	0	5	3	-3	-19	-44	0	0	-69	-132	-85	-
Romania	0	0	0	0	0	0	0	0	0	0	19	38	19	
Blovakia	0	0	-13	-13	2	-14	-29	-45	16	27	0	0	-24	
Spain	172	728	-899	-2,362	-3	-37	0	0	0	0	-183	-449	-913	-2,
Sw eden	-67	-44	-18	-61	-5	56	-15	-22	0	0	801	1,109	696	1,
Sw itzerland	0	0	0	0	0	0	0	0	399	731	364	1,250	762	1,
urkey	0	0	0	0	0	0	0	0	4	10	0	0	4	
Inited Kingdom	-373	-285	335	214	-6,364	-4,818	0	-9	-22	-73	1,048	2,234	-5,376	-2,

(1) Data presented in millions of euro; (2) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown; (3) Excludes net sales of closed-ended funds due to unavailability of data.

## Trends in the AIF Market Net Assets and Number of Funds by Investment Type

Net assets of AIFs increased by 1.6% in the second quarter of 2018 to reach EUR 5,965 billion.

In Q2 2018, real estate funds recorded the largest asset growth (3.9%), followed by other AIFs (3.1%) and equity funds (2.1%). Decreases in net assets were seen in guaranteed/protected funds (1.2%) and in money market funds (1.0%), with a smaller decrease in bond funds (0.6%).

There were 28,503 Alternative Investment Funds at end Q2 2018, compared to 28,433 at end Q1 2018 and 28,153 at end Q4 2017.

Town of from d	End Q	2 2018	Change sin	ce end Q1 2018	Change sind	e end Q4 2017
Type of fund	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	751	13%	2.1%	15	-1.2%	-9
Multi-Asset	1,445	24%	0.1%	1	-1.3%	-19
Bond	982	16%	-0.6%	-6	-1.9%	-19
Money Market	79	1%	-1.0%	-1	-3.4%	-3
Guaranteed / protected	41	1%	-1.2%	-1	-5.6%	-2
Real Estate	670	11%	3.9%	25	6.3%	40
Other (3)	1,997	33%	3.1%	60	4.4%	84
Total	5,965	100%	1.6%	94	1.2%	72
of which:						
Exchange-traded funds	10	0.2%	1.0%	0.1	0.7%	0
Institutional	2,965	50%	2.0%	57	3.7%	104

(1) End Q2 2018 net assets compared to end Q12018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown.

Type of fund	End Q	2 2018	Change sinc	e end Q1 2018	Change since end Q4 201	
Typo or raina	No.	Share	in % <sup>(1)</sup>	in No.	in % <sup>(2)</sup>	in No.
Equity	2,412	8%	-1.1%	-28	0.7%	17
Multi-Asset	7,200	25%	-0.5%	-33	-1.9%	-139
Bond	2,704	9%	-2.0%	-54	-1.7%	-48
Money Market	210	1%	-0.9%	-2	-7.1%	-16
Guaranteed / protected	769	3%	-2.3%	-18	-7.5%	-62
Real Estate	3,034	11%	0.5%	14	7.1%	202
Other (3)	12,174	43%	1.6%	191	3.4%	396
Total	28,503	100%	0.2%	70	1.2%	350
of which:						
Exchange-traded funds	25	0.1%	0.0%	0	0.0%	0
Institutional	12,431	44%	1.3%	154	5.5%	647

(1) End Q2 2018 compared to end Q12018; (2) End Q2 2018 compared to end Q4 2017; (3) Data for equity, bond and multi-asset AIFs domiciled in Ireland are included in the "Other AIF" category due to the unavailability of breakdown.

## Trends in the AIF Market Net Sales and Assets of Institutional AIFs

Net assets of institutional AIFs, which are AIFs reserved for institutional investors, increased 2.0% to EUR 2,965 billion at end Q2 2018.

Net assets of institutional real estate fund increased by 5.5% to finish the quarter at EUR 203 billion. Institutional equity funds grew 2.1% to EUR 240 billion and institutional multi-asset funds increased by 0.8% to reach EUR 1,023 billion. Net assets of institutional bond funds increased 0.6% to EUR 571 billion. Money market funds experienced a decrease of 0.6% to reach EUR 10 billion at end Q2 2018.

Institutional AIFs recorded net sales of EUR 29 billion in Q2 2018, lower than both Q1 2018 (EUR 58 billion) and Q4 2017 (EUR 39 billion).

Institutional AIE types	End C	End Q2 2018		ce end Q1 2018	Change since end Q4 201	
Institutional AIF types	EUR bn	Share	in % <sup>(1)</sup>	in EUR bn	in % <sup>(2)</sup>	in EUR bn
Equity	240	10%	2.1%	5	-0.3%	-1
Multi-Asset	1,023	42%	0.8%	8	0.7%	8
Bond	571	23%	0.6%	4	0.3%	1
Money Market	10	0.4%	-0.6%	0	-5.4%	-0.6
Real Estate	203	8%	5.5%	11	10.5%	19
Other	387	16%	4.1%	15	11.0%	38
Total (ex. Ireland)	2,433	100%	1.8%	42	2.8%	65
Total (inc. Ireland)	2,965		2.0%	57	3.7%	104

estitutional AIE tumos	Q2 2018	Q1 2018	Q4 2017
nstitutional AIF types	EUR m n	EUR m n	EURmn
Equity	-3,066	1,166	6,122
Multi-Asset	5,829	15,842	5,810
Bond	2,600	3,433	-3,175
Money Market	-74	-378	452
Real Estate	8,290	4,734	4,139
Other	7,003	10,126	20,320
Total (ex. Ireland)	20,581	34,923	33,669
Total (inc. Ireland)	28,599	57,566	38,903

# Trends in the AIF Market Net Assets by Country of Domiciliation

Net assets of AIFs increased 1.6% compared to end Q1 2018 and 1.2% compared to end 2017.

Of the larger AIF domiciles, the largest net asset growth was seen in Ireland (3.1%), followed by Luxembourg (2.9%) and the Netherlands (2.8%).

Elsewhere in Europe, net assets grew strongly in Croatia (10.9%), Cyprus (10.1%), Liechtenstein (5.5%), the Czech Republic (4.6%) and Malta (4.5%).

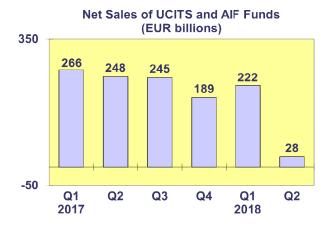
Members	End Q2	2018	End Q	1 2018	End Q	4 2017
Wembers	EUR m n	Share	EURmn	% chg <sup>(1)</sup>	EUR m n	% chg (
Austria	100,331	1.7%	99,558	0.8%	100,654	-0.3%
Belgium (3)	29,001	0.5%	28,524	1.7%	34,793	-16.6%
Bulgaria	9	0.0%	9	-1.6%	9	-1.6%
Croatia	486	0.0%	438	10.9%	480	1.49
Cyprus	3,784	0.1%	3,437	10.1%	2,581	46.6%
Czech Republic	1,028	0.0%	983	4.6%	928	10.79
Denmark	168,771	2.8%	164,894	2.4%	171,671	-1.79
Finland	13,258	0.2%	13,046	1.6%	13,323	-0.5%
France	1,047,327	17.6%	1,043,812	0.3%	1,055,247	-0.8%
Germany	1,687,121	28.3%	1,665,597	1.3%	1,666,413	1.29
Greece	2,984	0.1%	2,984	0.0%	2,906	2.79
Hungary	17,553	0.3%	18,276	-4.0%	18,189	-3.5%
Ireland	610,478	10.2%	591,852	3.1%	565,569	7.9%
Italy (4)	65,582	1.1%	65,747	-0.3%	64,983	0.9%
Liechtenstein	17,892	0.3%	16,959	5.5%	18,263	-2.0%
Luxembourg	695,108	11.7%	675,655	2.9%	673,169	3.3%
Malta	8,709	0.1%	8,331	4.5%	8,089	7.7%
Netherlands	809,627	13.6%	787,195	2.8%	806,335	0.4%
Poland	38,221	0.6%	42,266	-9.6%	40,939	-6.6%
Portugal	14,126	0.2%	14,189	-0.4%	14,252	-0.9%
Romania	4,175	0.1%	4,300	-2.9%	4,289	-2.7%
Slovakia	1,636	0.0%	1,634	0.1%	1,652	-1.0%
Spain	66,866	1.1%	68,248	-2.0%	69,846	-4.3%
Sw eden	21,122	0.4%	20,804	1.5%	22,916	-7.8%
Sw itzerland	102,835	1.7%	101,283	1.5%	99,313	3.5%
Turkey	14,203	0.2%	13,965	1.7%	14,656	-3.1%
United Kingdom	422,660	7.1%	416,818	1.4%	421,322	0.3%
All Funds	5,964,890	100.0%	5,870,802	1.6%	5,892,786	1.2%

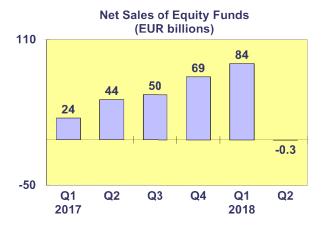
(1) End Q2 2018 net assets compared to end Q12018 net assets; (2) End Q2 2018 net assets compared to end Q4 2017 net assets; (3) Belgian data for Q12018 and Q2 2018 is estimated; (4) All quarters include net assets of closed-ended funds at end 2017.

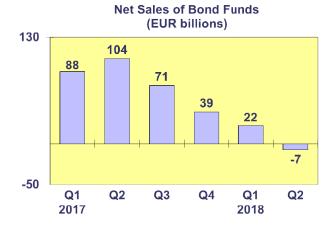
#### Trends in the European Investment Fund Industry Net Sales by Investment Type

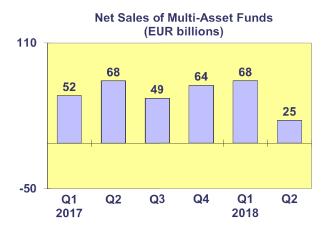
UCITS and AIFs recorded net sales of EUR 28 billion during Q2 2018, compared to EUR 222 billion in Q1. During the first half of 2018, European investment funds attracted net sales of EUR 250 billion.

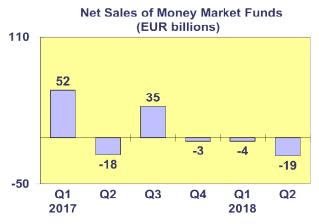
Equity funds registered net outflows of EUR 0.3 billion in Q2 2018, compared to net inflows of EUR 84 billion in the previous quarter. Bond funds recorded net outflows of EUR 7 billion in Q2, compared to net inflows of EUR 22 billion in Q1 2018. Net sales of multi-asset funds totalled EUR 25 billion in Q2 2018, down from EUR 68 billion in the previous quarter. Money market funds experienced net outflows of EUR 19 billion, compared to EUR 4 billion in the first quarter of 2018. Net sales of other funds (including real estate, guaranteed/protected funds and other funds which do not fit any of the categories below or for which information is not available) totalled EUR 30 billion, less than the EUR 51 billion in Q1 2018.

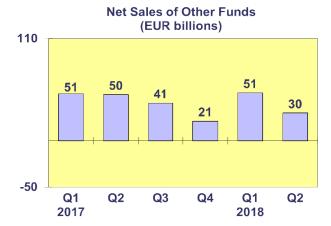












# Trends in the European Investment Fund Industry Net Assets by Country of Domiciliation

Total net assets of the European investment increased to EUR 15,788 billion at end Q2 2018, representing a net asset growth of 1.6% since Q1 2018 and 1.1% since end 2017.

With EUR 9,824 billion invested in UCITS, this segment accounted for 62.2% of total European investment fund assets at end Q2 2018, with the remaining 37.8% (equivalent to EUR 5,965 billion) coming from AIFs.

	End Q2	2 2018	End Q	1 2018	End C	4 2017
Members	EURmn	Share	EURmn	% chg <sup>(1)</sup>	EUR mn	% chg <sup>(2</sup>
Austria	181,314	1.1%	180,655	0.4%	182,882	-0.9%
Belgium (3)	157,851	1.0%	155,257	1.7%	155,255	1.7%
Bulgaria	673	0.0%	656	2.6%	654	2.9%
Croatia	3,002	0.0%	2,917	2.9%	2,966	1.2%
Cyprus	3,985	0.0%	3,614	10.3%	2,748	45.0%
Czech Republic	11,780	0.1%	11,865	-0.7%	11,674	0.9%
Denmark	297,108	1.9%	289,755	2.5%	300,824	-1.2%
Finland	115,402	0.7%	114,376	0.9%	116,254	-0.7%
France	1,906,992	12.1%	1,923,502	-0.9%	1,929,115	-1.1%
Germany	2,063,945	13.1%	2,034,234	1.5%	2,038,192	1.3%
Greece	7,921	0.1%	7,931	-0.1%	7,834	1.1%
Hungary	18,993	0.1%	19,842	-4.3%	19,768	-3.9%
Ireland	2,487,332	15.8%	2,416,381	2.9%	2,396,089	3.8%
Italy (4)	317,850	2.0%	321,290	-1.1%	320,767	-0.9%
Liechtenstein	46,726	0.3%	44,859	4.2%	46,396	0.7%
Luxembourg	4,237,082	26.8%	4,148,898	2.1%	4,159,614	1.9%
Malta	11,488	0.1%	11,044	4.0%	10,804	6.3%
Netherlands	843,500	5.3%	822,173	2.6%	843,488	0.0%
Norw ay	121,694	0.8%	118,891	2.4%	115,682	5.2%
Poland	63,961	0.4%	68,427	-6.5%	66,786	-4.2%
Portugal	23,065	0.1%	23,182	-0.5%	23,080	-0.1%
Romania	8,666	0.1%	9,040	-4.1%	9,164	-5.4%
Slovakia	6,595	0.0%	6,594	0.0%	6,578	0.3%
Slovenia	2,686	0.0%	2,610	2.9%	2,657	1.1%
Spain	303,877	1.9%	300,810	1.0%	295,265	2.9%
Sw eden	336,600	2.1%	324,084	3.9%	335,421	0.4%
Sw itzerland	530,798	3.4%	549,621	-3.4%	550,799	-3.6%
Turkey	23,967	0.2%	25,053	-4.3%	25,649	-6.6%
United Kingdom	1,653,623	10.5%	1,608,486	2.8%	1,647,175	0.4%
All Funds	15,788,475	100.0%	15,546,047	1.6%	15,623,579	1.1%
UCITS	9,823,585	62.2%	9,675,245	1.5%	9,730,792	1.0%

(1) End Q2 2018 compared to end Q12018; (2) End Q2 2018 compared to end Q4 2017; (3) Belgian data for Q12018 and Q2 2018 is estimated; (4) All quarters include net assets of closed-ended funds at end 2017.

## Trends in the European Investment Fund Industry Number of Funds by Country of Domiciliation

In Q2 2018, the total number of UCITS and Alternative Investment Funds (AIFs) increased by 0.7% to 61,236.

At the end of the second quarter of 2018, UCITS accounted for 32,733 funds or 53.5% of the European investment fund market, while AIFs accounted for 28,503 funds, or 46.5% of the market.

Members	End Q2 2018		End Q1 2018		End Q4 2017	
	UCITS	AIF	UCITS	AIF	UCITS	AIF
Austria	968	1,046	981	1,042	983	1,040
Belgium (1)	714	329	714	329	702	368
Bulgaria	119	2	122	2	117	2
Croatia	93	37	97	40	94	39
Cyprus	27	261	24	240	24	223
Czech Republic	165	4	158	4	158	4
Denmark	645	389	637	384	630	383
Finland	372	103	370	104	365	105
France	3,122	7,658	3,126	7,605	3,163	7,697
Germany	2,121	4,313	2,064	4,285	1,933	4,297
Greece	202	6	176	6	173	7
Hungary	28	553	28	555	28	552
Ireland	4,342	2,679	4,292	2,590	4,265	2,566
Italy (2)	1,085	721	1,082	731	1,057	543
Liechtenstein	939	555	933	550	897	529
Luxembourg	10,181	4,581	10,130	4,597	10,090	4,638
Malta	114	572	112	570	114	574
Netherlands	100	1,662	100	1,713	101	1,715
Norw ay	787	0	737	0	754	C
Poland	327	753	327	768	320	567
Portugal	114	255	114	262	115	266
Romania	78	30	78	30	74	22
Slovakia	68	20	67	20	67	20
Slovenia	101	0	100	0	100	14
Spain	1,941	650	1,850	676	1,737	672
Sw eden	516	95	501	101	525	100
Sw itzerland	905	171	924	173	929	171
Turkey	399	60	393	58	387	53
United Kingdom	2,160	998	2,118	998	2,124	986
Total	32,733	28,503	32,355	28,433	32,026	28,153